

Make plans now to attend this one-day educational event.

Class One – 1.5 CEU

The Perfect Call

GAF Corporation

Participants will learn to identify where they are at any point in the sales process. Identify critical steps in every sale. Learn proven techniques for effective sales calendar planning and call management. Understand the critical components of every sale. Both customer & contractor needs will be identified and probed thoroughly while utilizing a proven sales process.

Class Two – 4 CEU

Pro Field Guide Exam

GAF Corporation

Participants will learn the best practices and solutions for scenarios and situations of everyday roofing construction. Project managers, foreman and installers will pass the pro field guide exam with a score of 95% or higher.

Class Three – One CEU

Understanding Condensation

Andersen Windows

Class Four – One CEU

Understanding Composite Windows for Replacement

Andersen Windows



GET WISCONSIN CEU CREDITS FREE!

Please RSVP to your Arrow Building Center by February 24, 2012



Webster: (715) 866-4101

Hayward: (715) 634-8941

Spooner: (715) 635-2199

Rice Lake: (715) 234-6932

Milltown: (715) 825-3287

Amery: (715) 268-8161

Chippewa Falls: (715) 723-4716

Hudson: (715) 386-2371

River Falls: (715) 425-7245