

BEAUTIFULLY DESIGNED. IMPECCABLY CRAFTED.
AND PERHAPS MOST SURPRISINGLY, THE BEST TOTAL VALUE.



Get a closer look at the Ultimate Sliding French Door when you visit our new 3D Product Viewer and register for the opportunity to design your own Marvin window or door. Marvin.com/3D. And visit your local Marvin retailer today.

When your customers choose a Marvin patio door, they're buying a perfectly proportioned and flawlessly crafted product. Thoughtful design features like our optional exclusive low profile sill create a streamlined look and smooth transition to the outdoors. Unrivalled performance and effortless operation combined with design flexibility and easy installation make Marvin Patio Doors the best total value for you and your clients.



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We'd like to earn your loyalty with unmatched service guarantees



Contact the Arrow Building Center Representative in your area to learn more!

Locations to serve you...

- Amery • Big Lake • Chippewa Falls • Hastings
- Hayward • Hudson • Kasson • Milltown • Red Wing
- Rice Lake • River Falls • Spooner • Stillwater • Webster

Cabinet Gallery
Jesse Barr: 651-207-5196
jbarr@abc-clc.com

Post Frame Buildings
Pete Herman: 715-556-7656
pherman@abc-clc.com

Stop by or visit us online at www.abc-clc.com

Can Your Current Building Products Supplier Promise You All This?

		Your Current Lumber Company
Work with you on your time schedule and provide construction solutions?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Maintain agreed upon pricing for each item in your job - not just first time shipments?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Provide on-time estimates on the agreed date - or give you a \$100 credit ?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Give a \$100 credit to Priority Club* Members that don't receive same day delivery on confirmed orders?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Give you a \$100 credit if pick-ups of returns aren't made within 24 hours of request?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Offer you office space with phone, fax, copier and a friendly cup of coffee?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Offer Builders Club Points to qualifying contractors?	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Consolidated Lumber Company
808 North 4th Street
Stillwater, MN 55082

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THE CONTRACTOR



A NEWSLETTER for
the Professional
Builder & Remodeler.

16 Locations at your service!

- Amery, WI
843 State Rd. 46 N
715-268-8161
- Hudson, WI
876 County Rd. U
715-386-2371
- Rice Lake, WI
2120 W Knapp St.
715-234-6932
- Big Lake, MN
14813 162nd Ave. SE
763-262-1440
- Hastings, MN
755 31st Street E
651-437-8555
- Milltown, WI
101 Industrial Ave.
715-825-3287
- River Falls, WI
188 County Rd. U
715-425-7245
- Stillwater, MN
2000 Tower Drive W
651-439-3518
- Kasson, MN
102 1st St. SW
507-634-2471
- Hayward, WI
15914 US Hwy 63
715-634-8941
- Red Wing, MN
170 Cannon Bottom Rd.
651-388-6741
- Spooner, WI
102 Pine St.
715-635-2199
- Webster, WI
7454 Elm St. W
715-866-4345
- Chippewa Falls, WI
500 E. Park Ave.
715-723-4716
- Cabinet Gallery
779 Bielenberg Drive
Woodbury, MN
651-207-5196
- Post Frame Division
808 N. 4th
Stillwater, MN
715-556-7656

Construction Firms Brace For Higher Building Material Prices



Officials from the Associated General Contractors of America warned that contractors will likely see a continuing rise in building material prices as global demand for construction materials grows and domestic demand for construction services remains weak.

As 2010 came to a close, prices had soared at double digit rates over the year for key construction materials: diesel fuel (28%), steel mill products (12.5%), copper and brass (12%), and aluminum (12%). Though milder than other building materials, prices for lumber and plywood also rose (5.7%). Other building material products that increased in price over the previous year included gypsum (3.4%) and insulation materials (4.4%).

“Bad as these numbers are, there is worse to come,” said Ken Simonson, the association’s chief economist, noting that since the data was compiled, suppliers have announced further price increases for copper, steel and diesel fuel.

You should be aware that further price increases may continue throughout the year for building materials. Protect yourself from sudden price spikes when bidding or pricing jobs. Talk to us when you have questions about specific building materials.

Metrodome Roof Collapse Gets Us Thinking Of Roof Repair

The collapse of the Metrodome roof in Minnesota shows that any roofing assembly risks collapse given the right circumstance (e.g. structural fatigue combined with environmental factors).

Offer to perform a free roofing inspection during your next project.

A typical inspection includes checking roof and floor supports for fatigue; inspecting truss plates for corrosion and lower truss chords for signs of breaking or cracking; and inspecting columns for signs of stress from overloading. Also remember to check for evidence of ice dams, which result mostly from inadequate roof insulation; this problem is prevalent here in the Midwest.



Arrow Building Center
President David Majeski

Remind your customer of the unusually severe weather patterns prevalent throughout the country. Harsh weather (rain, snow, and high winds) are especially detrimental to an already compromised roofing assembly.

Even if the roof checks out fine and you don't get a sale, your customer will remember your extra effort for future jobs.

Manufacturers have upgraded many roofing products, particularly high-wind resistant asphalt shingles. Talk to your ABC sales rep for details.



The Month Of May Is All About Deck Safety

Offer To Perform A Deck Safety Evaluation

In an effort to increase public awareness of the necessity for regular inspection and maintenance of existing decks, the North American Deck and Railing Association (NADRA) has designated the month of May as "Deck Safety Month."

With 40 million decks in the U.S. that are more than 20 years old, it's important for homeowners to have their decks inspected. NADRA provides a 10-Point Consumer Safety Checklist with an eye to what might need maintenance, repair or replacement.

Contractors can download the Deck Evaluation Form at www.nadra.org.

Contact your Arrow Building Center sales representative for all your decking needs, including pressure-treated lumber and composite decking, railings, and all those extras that makes a deck an outdoor living environment.

Cabinetry & Countertops Separating "Trends" From "Fads"

How do you separate trends from fads when it comes to kitchen cabinetry and countertops? For starters, ask the consumer, which is what market research firm Fixr's did in their "Kitchen Remodeling Trends Survey 2010-2011."

Participants were asked to rate designs and products from the least to most trendy. Not surprising, "green" came in first as the most trendy design, which in turn was reflected in product choices.

The majority of consumers in the survey listed stainless steel cabinetry as the most trendy, followed closely by cabinetry constructed with recycled materials, and then maple. Birch, Walnut, colored Melamine, and Cherry occupied the middle slots, while Hickory, Pine, and Oak brought up the rear.

When it comes to countertops, consumers selected engineered stone as the most trendy, with concrete and granite falling close behind. Stainless steel, solid surface, and wood/butcher block were grouped

together in the middle, followed by what consumers considered the least trendy in marble, soapstone, laminates, and ceramic tile.

Of course, the survey reflects consumer "wants." Cost is often a determining consideration. Due to the recent housing downturn, manufacturers have increased their emphasis on lower-end stock and semi-custom cabinetry, while plastic countertops have regained some market share as producers expanded their offerings of ceramic and stone looks.

Whatever your customer seeks in kitchen cabinetry and countertops, Arrow Building Center has the expertise and products to help you. Contact your ABC sales representative today.



Fastener Code Confusion

It's not uncommon to see claims of "Code Approved" printed on some fastener cartons and literature, as well as variations such as "Code Accepted," "ICBO Approved," "ICBO Certified," and "ICBO Approval Qualifications." The problem is the words are misleading and may not meet local building codes. If builders assume that the use of the

words guarantees building code compliance, builders can get in serious trouble. Building officials are justifiably upset when someone claims to have made that determination. "Code Approved" on a fastener carton implies that the fasteners are approved by all building codes. But only the local building official, by ordinance, has the legal right to "approve." Builders should consult their local building codes prior to any installation. Talk to your ABC sales representative when you have any questions about the products we sell.