

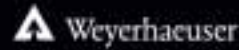
introduction

THE TRIED AND TESTED HAVE PARTNERED WITH THE BOLD AND INNOVATIVE.

Welcome to iLevel™, a new business from the three most respected names in residential framing: Trus Joist, Structurwood and Weyerhaeuser. We've made the latest product technologies and design services available under one roof, helping you manage costs while minimizing jobsite waste. Go to iLevel.com today, or call 1-888-iLevel8 (1-888-453-8358).



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ABC Arrow Building Center "Dependability from the ground up" Division of Consolidated Lumber Company

Fourteen stocking locations, twice-a-week inner-company shuttle delivery, and an Integrated Network System allow us to have the availability of the building materials you need for your project. Our system also allows you to purchase these materials at any of our locations using your existing Arrow Building Center account.

- **Amery, WI**
843 State Rd. 46 N
715-268-8161
- **Hudson, WI**
876 County Rd. U
715-386-2371
- **Rice Lake, WI**
2120 W Knapp St.
715-234-6932
- **Big Lake, MN**
14813 162nd Ave. SE
763-262-1440
- **Hastings, MN**
755 31st Street E
651-437-8555
- **Milltown, WI**
101 Industrial Ave.
715-825-3287
- **River Falls, WI**
188 County Rd. U
715-425-7245
- **Stillwater, MN**
2000 Tower Drive W
651-439-3518
- **Kasson, MN**
102 1st St. SW
507-634-2471
- **Hayward, WI**
15914 US Hwy 63
715-634-8941
- **Red Wing, MN**
170 Cannon Bottom Rd.
651-388-6741
- **Spooner, WI**
102 Pine St.
715-635-2199
- **Webster, WI**
7454 Elm St. W
715-866-4345
- **Chippewa Falls, WI**
500 E. Park Ave.
715-723-4716



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Stillwater, MN 55082

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A **NEWSLETTER** for the
Professional Builder & Remodeler.

THE CONTRACTOR

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Arrow Building Center
"Dependability from the ground up"
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Energy Efficient Tax Credits End This Year

Time is running out for homeowners to claim tax credits for improving their home's energy efficiency. Homeowners have until the end of this year to claim tax credits if they upgrade their homes (meaning their existing primary residences) with energy efficient building envelope components, including exterior windows, doors and skylights.

Ten percent of the purchase price (not including installation costs) of qualified com-

"...replacing old windows and doors...can save homeowners hundreds of dollars...and with the tax credit, homeowners can save even more!"

ponents installed in 2006 or 2007 can be deducted from the homeowner's income tax. While a total of up to \$500 can be claimed during these years, the maximum total credit for windows (including storm windows and skylights) is \$200. Doors (whether glazed or opaque, including storm doors) are subject only to the \$500 cap.

Homeowners may initially balk at the cost of retrofitting a home with energy efficient windows and doors. But considering the rising costs for heating and cooling, and recent advances in window technology that allow lowering these costs, it does not take long for a retrofit to pay for itself.

Replacing old windows and doors with ENERGY STAR windows and doors can save homeowners hundreds of



dollars each year. And with the tax credit, homeowners can save even more! Visit www.energystar.gov or www.irs.gov to learn more.

This is the time of year when homeowners think about energy savings. Encourage your homeowner customers to take advantage of this opportunity, not only to improve their homes' energy efficiency, but to save money on their taxes!

Check out our virtual e-showroom online at www.abc-clc.com for a listing of window and door manufacturers.

Non-Residential Construction Strong

Non-residential construction activity is expected to finish 2007 on a strong note, according to a recent consensus report issued by the American Institute of Architects (AIA). The AIA projects growth of 7.2 percent non-residential construction activity this year, with an almost 9 percent jump in commercial activity, and a healthy 5.4 percent increase in institutional facilities.

Some wonder why non-residential construction remains so strong. The reasoning is two-fold. First, the overall economy remains healthy with low unemployment. Businesses are confident to invest and expand. Second, the boom in residential construction over the last decade has necessitated the need for basic and improved infrastructure: everything from better roads to schools to apartment rentals to medical facilities to retail stores and hotels.

The AIA projects non-residential construction will moderate in 2008 but still remain vibrant, with a healthy 3 percent gain.

Many contractors who enjoyed the boom in



Arrow Building Center
President David Majeski

residential new home construction are repositioning themselves to take advantage of the opportunities in the non-residential and remodeling markets, as the outlook for the remodeling market remains positive as well.

Arrow Building Center is here for our contractor customers, no matter what your projects, providing construction solutions, quality building materials and superior service.

As example, our CAD service offers flexibility combined with extreme accuracy for residential, commercial and industrial projects. Plans can be customized with the capability to make changes without requiring expensive re-drawing.

Talk to us about your projects. We can help.

Fiberglass Entry Doors Bucking The Trend

While most residential building products will see declines in sales this year, the sales of one building product, fiberglass entry doors, are expected to grow in 2007. This is according to the "2007 U.S. Industry Statistical Review and Forecast" prepared by Ducker Research Co. Inc.

Further, Ducker sees these sales growing over the next few years, primarily at the expense of insulated steel units. As well, the study notes that vinyl and fiberglass both continue to grow market share in patio doors, primarily against aluminum and, to a lesser extent, wood.

Although both steel and wood hold distinct advantages in their niche market (steel for the budget-minded consumer, and wood for the upscale buyers) fiberglass entry doors enjoy a sweet spot in the market by offering competitive prices with distinct appearances.

Fiberglass can be formed to nearly any shape, allowing for a greater number of styles with doorlites, inserts and sidelites. This means selecting a door to match any design is made much easier.

Trouble-free components for easy, quick installation make fiberglass doors real timesavers at the job-site. A complete system can include doorlites, jambs, brickmold, weatherstrip, hinges, hardware, door bottoms and sill options – all designed, engineered and manufactured to work together for total performance and superior appearance.

Once installed, customer satisfaction is the key. Fiberglass doors are incredibly durable, resisting nicks, dings and bangs. Their high strength enhances home security, while a solid polyurethane foam core can offer as much as five times the insulating power of wood.



BLUWOOD® The Color Of Protection

Arrow Building Centers pride themselves on providing our customers with *Construction Solutions, Quality Building Materials and Superior Service*. In this spirit, we present new products and new technology that will benefit our builders and homeowners alike.

BLUWOOD® is the revolutionary new factory applied coating for all wood building materials that protects against mold fungus growth, rot fungi, and wood-ingesting insects. BLUWOOD® is a two-part coating technology that can be factory-applied to all wood frame-building components. The first part is an infusion film that forms a water repellent, semi vapor-permeable film that controls topical and subsurface moisture absorption. The infusion film specifically resists mold fungus growth on the cured surface. The second part is DOT, a proven fungicide and insecticide that provides protection from rot fungi and wood-ingesting insects, including carpenter ants.

Builders and homebuyers can't afford to ignore the devastating consequences of mold and moisture related issues. Currently most builder risk policies and homeowner insurance policies have exclusions for mold. BLUWOOD® has a limited lifetime transferable warranty that

covers what is typically the most expensive part of a home, the frame. The protection of BLUWOOD® is very cheap insurance against costly enemies like mold, moisture-related problems, and wood-ingesting insects.

The moisture controlling properties of BLUWOOD® will greatly reduce the amount of splitting, checking, warping, and bowing of



Finally, the protection from decay, mold and termites you've been asking for.

BluWood® is ideal for above-ground covered structure wood components, including framing, roof and floor truss, engineered wood and sheathing components. It's good for kiln dried or green lumber. BluWood® components can be anchored, glued, painted, cut and handled the same as untreated wood.



lumber. Lumber waste can be reduced by as much as 50% on extended projects where wood framing is exposed to weather for longer periods of time. Independent laboratories, university testing, and extensive use in the field support these claims.

Green building practices are becoming increasingly more important and publicized. BLUWOOD® is listed on the GreenSpec Directory. It is non-toxic and is not hazardous to animals or humans. BLUWOOD® has no VOCs (volatile organic compounds) and improves indoor air quality.

BLUWOOD® is approved for above-ground contact in lumber, panel and engineered wood products, and is available to any Arrow Building Center. If we do not have it in stock, we can order it within a reasonable amount of time. Please contact your Arrow salesperson for more information on this exciting new product.